



BusinessNews

THE MILTON CHAMBER OF COMMERCE BUSINESS TO BUSINESS NEWS PUBLICATION



Photo by: Eric Riehl / Canadian Championian Champion

Cheryl Pounder, Kurt Browning and Darcy Tucker pose at 13th Sports Celebrity Dinner & Auction

see article on page 14

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PRESIDENT'S MESSAGE

I think we all can say that it's been a rather cold start to the year, but remember, it's a "dry cold". The nice thing about this time of year though is the days are getting longer, an average of two minutes per day. And the sunshine can't be beat – so while we continue to bundle up, at least the sun is doing its best to warm us up. Rest assured, spring is almost here!

It has been a busy time here at the Chamber as we're working to get ready to "spring" into the event of a lifetime with the upcoming PanAm/ParaPamAm games that are heading our way in a few short months.

Our Breakfast with the Mayor, featuring Olympian Curt Harnett was a sell out this year. Jennifer Reynolds, director of community services with the Town of Milton presented an overview of the Velodrome and the incredible work that's been done over the past few years to prepare Milton to receive the world in July and August. Curt shared with the crowd that Milton has become, quite simply, a mecca when it comes to the cycling frenzy that's happening all around us. While Milton was already on the map due to our expansive growth, the Velodrome will be bringing a whole new level of cycling prowess to our town. Thanks to Mayor Krantz, Milton also gained a new honorary citizen on that morning. Curt, welcome to our town!

Our Sports Celebrity dinner turned 13 (lucky 13!) at Rattlesnake earlier this year. The lineup included hockey stars Darcy Tucker and Ric Nattress, ice skating legend Kurt Browning, women's Olympic gold medalist Cheryl Pounder, Olympic bronze medal canoeist Mark Oldershaw, former Canadian men's basketball coach and Raptor's broadcaster Leo Rautins, CFL quarterback Henry Burris and of course our emcee, Rod Black, TSN sports broadcasting legend.

All the funds raised go to the Chamber's scholarship fund which helps to fund students in their post-secondary education. We now have six high schools here in town. Along with the "child of a chamber member" and "an apprentice", with your generosity, we can offer eight students an opportunity to find that extra little bit of help with their education through our Chamber scholarships. A great deal of work goes into organizing an event of this magnitude and I wish to personally thank all the volunteers



Lesley Mansfield
President

who combine their talents and time together, making this evening particularly memorable for all who attend.

It never ceases to amaze me how being a member of the Chamber provides so many strong and lasting connections to people, places and events in Milton. Attendance at our Business After Hours events is on the rise; similarly with our Milton Young Professionals meetings and our Chamber breakfasts. Business is all about relationships and when you're out golfing with a colleague at our Chamber tournament in June or enjoying some camaraderie at our Community Awards Gala, you have the most incredible opportunity to connect with someone new each and every time.

Here's a challenge to each of you - make 2015 the year to do more than just collect a business card. Take the time to follow up with a call, a coffee, perhaps extend an invitation to spend some time together. While Twitter and LinkedIn are doing their part, it's also up to each of us to extend ourselves past the electronic world and reconnect personally with each other. It's a lot easier to continue those critical business connections online when you spend time with another person. It shows appreciation and a willingness to develop something a bit more meaningful.

We are your business match.com. You've already "sent a smile" to someone by sharing your business card at one of our events. Now it's time to pick up the phone. Your next business opportunity is waiting to hear from you.

Lesley Mansfield, President
Milton Chamber of Commerce

2014 COMMUNITY AWARDS GALA

Friday, April 10, 2015

Granite Ridge Golf Club 9503 Dublin Line

Help Celebrate Milton's Finest!

UPCOMING EVENTS

Upcoming events

To register for any of the following Chamber events please visit www.miltonchamber.ca or call 905-878-0581

Milton Young Professionals

MARCH

Wednesday, March 18, 2015 - 5:00 pm - 7:00 pm
Boston Pizza - 1085 Maple Avenue
Come prepared with your "30 Second Introduction"
Sponsored by: Boston Pizza

March Business After Hours

Tuesday, March 24, 2015
5:00 pm - 7:00 pm
Hosted by: Crozier & Associates
2800 High Point Dr., Ste. 100

March Springboard

Wednesday, March 25, 2015
8:30 am - 9:30 am
Milton Chamber of Commerce, Boardroom
251 Main St., East, Suite 104
"How to use the power of video to tell your story"
Presented by: Warren Leppik, Cognition Productions

2014 Community Awards Gala

APRIL

Friday, April 10, 2015
Granite Ridge Golf Club
9503 Dublin Line, Milton, ON
Tickets: \$85 (HST included)

Milton Young Professionals

Wednesday, April 15, 2015
5:00 pm - 7:00 pm
Location tba

Milton Business Expo

Tuesday, April 28, 2015
4:00 pm - 7:00 pm
Milton Education Village - Innovation Centre
555 Industrial Drive

April Springboard

Wednesday, April 29, 2015
8:30 am - 9:30 am
Milton Chamber of Commerce, Boardroom
251 Main St., East, Suite 104
Presented by: Tatiana Terekhova, Fairsplit Divorce & Separation Financial Solutions

26th Annual Golf Tournament

JUNE

Tuesday, June 9, 2015
Granite Ridge Golf Course
9503 Dublin Line,
Join us for a day of fun, sun and networking!
See page 5 for more details and look for the registration form on page 21.



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EXECUTIVE DIRECTOR'S REPORT

As you may be aware the Milton Chamber of Commerce received Accreditation with Distinction from the Canadian Chamber of Commerce in September 2014, recognizing us as being a well-run organization that meets all the definitions of a Chamber of Commerce. In order to receive the "with Distinction" designation we were required to complete a formal strategic plan. As many will know, this is an in-depth exploration of the organization and all of its strengths, weaknesses, opportunities and threats over the next 3 years.

In order to better understand our members' needs we are sending out a survey and I ask that you take the time to complete it in an effort to help guide us to better meet your expectations of the Chamber. The survey link is: <https://www.surveymonkey.com/s/MCCSurvey2015>

MISSION

The Milton Chamber of Commerce is the recognized voice of business leading the way forward in an ever-changing growth focused diverse community. Built on a solid foundation the chamber is dedicated to strengthening the success of its members.

Guiding Principles

- Integrity
- Collaboration and fellowship
- Innovation and leadership
- A primary focus on the needs of our membership
- Promoting free enterprise and commerce

STRATEGIC GOALS

The Board of Directors has identified three target areas for development. Over the next couple of years we will be undertaking initiatives to reach our goals in these areas. In the upcoming issues of the newsletter I will flesh out the goals and how we plan to reach them. Your answers to our survey will assist us greatly in better understanding what is required by you to continue to be a member and active in our community.



Sandy Martin
Executive Director

The target areas are:

1. Membership and Programming
2. Policy and Advocacy
3. Organizational Development

COFFEE WITH SANDY

I am going to continue the monthly drop in and invite you to come have a cup of coffee with me. The first experience was great – I had 3 members drop in and ask some questions, get some answers, share some knowledge and leave with business cards from 2 new acquaintances. One was a long standing member, another had been a member for a few years and the third was new in 2014.

We will be hosting coffee with Sandy the last Friday of the Month going forward so feel free to drop in. You are invited!

DO YOU BELONG?

The top 760 Milton businesses have something in common – they belong to the Milton Chamber of Commerce. They see the benefit of membership and being an active and vital part of the Milton business community. We have 2200 businesses in Milton and 35% believe in the mission and goals of the organization. We have been the voice of business since 1888 when we were a rural agricultural community with a thriving core of merchants. Over the years we have grown to become a vibrant Chamber made up of the best and the brightest in our community.

If you don't belong please ask yourself why and visit our website www.miltonchamber.ca or drop in for Coffee with Sandy.

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FORE!

Do you enjoy sunshine, a little exercise, networking and sharing a few laughs with friends and colleagues? Do you enjoy great food, amazing prizes and FUN? Then mark your calendar for Tuesday June 9th, 2015 and join us the 26th Annual Milton Chamber of Commerce Golf Tournament at Granite Ridge Golf Club.



The Chamber Golf Tournament is a legitimate excuse to get out of the office and share quality-networking time with business associates, clients and friends. If you are a really good golfer, you can go for the trophy. If you are just an occasional Sunday golfer, you can vie for the Duffers' Trophy. There's a place – and a prize – for everyone!

SPONSORSHIP OPPORTUNITIES

We are thankful to have Cogeco returning as our Presenting sponsor again this year. Other confirmed sponsors to date are; Bell; CN; Chudleigh's; Dufferin Aggregates; Miltowne Insurance Services Inc.; ROXUL Inc.; Wallace Chevrolet Buick Cadillac.

New this year is our Early Bird Prize draw sponsored by Bell. Register by Friday April 30th at 5pm and you will be entered in a draw for a brand new Sony Xperia

Z3 Smartphone. Scotiabank is returning as our Golf Raffle Sponsor. Scotiabank generously matches funds raised through the sale of our raffle ticket. Tickets will be on sale during March, April & May Business After Hours as well as at the tournament.

There are still a few sponsorship opportunities remaining. We also offer \$100 hole sponsorships, which provide great visibility for your company. If your business recognizes the value of reaching out to 288 golfers who are Milton's leaders in business and government AND you want to support the work of the Milton Chamber of Commerce please contact Golf Tournament Chair, Carol McDonald (905-875-1795) for more details.

This is a golf tournament you don't want to miss! We hope to see you there.

Please visit www.miltonchamber.ca for more details and to register online.



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a t-shirt, with your logo and URL imprinted can be great to attract more impressions of your brand than you think.

At other times, you will need to prominently display your brand at a trade show, in your office space, or in your store window. Again, the old fashioned techniques – posters, banners, fixed or portable displays – will be your friend.

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Make It YOUR Business...



70% of those suffering from domestic violence are victimized while at work. Employers are now obligated by law to protect employees experiencing abuse in the workplace. (Make It Our Business. Bill 168)

Learn how to recognize and respond to signs of domestic violence and how to help your employees and co-workers find the support they need.

Halton Women's Place facilitates the Government of Ontario-funded public education campaign, *Neighbours, Friends and Families*, to community groups and businesses. The presentation focuses on the impact of domestic violence in the workplace, and outlines the responsibilities of employers to "take every reasonable precaution" to protect their employees.

For more information on how to book a session for your workplace, please contact Tricia, Clinical Manager: 905-332-1200 ext. 224.
Cost of Session: 1-20 employees, \$50 | 20+ employees, \$100 www.haltonwomensplace.com



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Renewing members

con't from page 7

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Friday, April 10, 2015

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TORONTO 2015 Pan Am/Parapan Am Games Information Sessions

MONDAY, MARCH 23, 2015

Business session: 3:00 pm - 5:00 pm
 Community session: 6:30 pm - 8:30 pm
 Milton Sports Centre, 605 Santa Maria Blvd.



KEEP YOUR BUSINESS MOVING
 TORONTO 2015 PAN AM / PARAPAN AM GAMES

BUSINESS INFORMATION SESSION

In less than 20 weeks, the TORONTO 2015 Pan Am/Parapan Am Games will arrive in Milton, bringing with them an influx of athletes and spectators. To help with preparations, the TORONTO 2015 Pan Am/Parapan Am Games Organizing Committee (TO2015) and its partners are holding an information session for members of Milton's business community. This free, open event will offer business owners and operators the opportunity to learn more about the Games, which are happening across the Greater Golden Horseshoe region throughout July and August.

For the Games, Milton will host all track cycling events for both Pan Am and Parapan Am competitions. This information session will provide general information about the Games, as well as details on transportation,

security and venue impacts. It will also offer tips, tools and information to ensure that business owners and their customers, clients and colleagues are able to get around easily and efficiently during the Games.

REPRESENTATION

Representatives from TO2015, the Ministry of Transportation and the Town of Milton will be on hand at the session to answer questions about the impact of the Games. They will be available to field questions or concerns and offer advice for managing a successful business during this busy but exciting time.

ADDITIONAL RESOURCES

In addition to hosting this information session, a number of other helpful resources are available at ontario.ca/games2015. The site offers links to transportation plans and information about the logistical changes that will be in place during the Games, such as new temporary HOV lanes. By visiting the site, business owners and operators can also sign up for a business-specific newsletter and explore a comprehensive business guide.

COMMUNITY INFORMATION SESSION

A second similar session focused on fielding questions from residents will follow. Members of the business community who reside in Milton are invited to attend both.



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GENERIC DRUGS - ARE THEY REALLY THE SAME?

Generic drugs are often touted as money-saving options, a valuable way to keep health care affordable for all stakeholders – including employees, employers, insurance companies and the government. But there's a lot of confusion about how a generic stacks up against an originator, or brand name, drug.

A generic drug is a copy of a brand name product/. By law, generic drugs must contain identical active ingredient as the brand name drug. Health Canada ensures the Canadian public gets medication that is therapeutically safe, effective and of high quality, and the manufacturer must prove the drug performs the same way on the body as the brand name drug.

A generic drug may look different due to non-medicinal ingredients, like fillers and ingredients that give the drug its colour, but studies must prove these ingredients have not changed the quality, safety or effectiveness of the drug.

The major difference between generic and brand name drugs? The cost. When a company brings a new drug onto the market, substantial money has been spent on research, development, marketing and promotion of the drug. A patent is

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granted, giving the company an exclusive right to sell the drug as long as the patent is in effect. As the patent nears expiration, manufacturers can apply to produce generic versions of the drug, and without the initial development costs, can afford to make and sell it at a lower cost. When multiple companies begin producing and selling a drug, the competition among them can drive the price down even further. In fact, generic drugs can cost up to 65% less than their brand name equivalent.

By using generic versions whenever possible, not only will you save at the pharmacy, but depending on your plan design, you could be reimbursed up to 30% more of your savings.

Regardless of whether your prescriptions are covered through a public plan or by health premiums at work, everybody pays for high priced drugs through taxes and/or increased premiums. Choosing generic drugs is safe and effective, and can result in significant savings for all stakeholders.

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MILTON CHAMBER OF COMMERCE

Student jobs available at the Milton Chamber of Commerce

COMMUNICATIONS CLERK

Full-time position (Monday to Friday) for college or university student either entering a post secondary institution or returning to full time studies in September. Position starts May 4, 2015. Successful applicant will be responsible for developing an accurate and comprehensive database of all businesses in Milton for use in various publications in the community and region. Database information received by fax, email and telephone. Visits to area businesses required.

Required skills/responsibilities include:

- Excellent computer skills with knowledge of database programs
- Customer service oriented with strong communications skills
- Experience dealing with public
- Strong organizational skills
- Pleasant telephone manner
- Must have access to vehicle

secondary institution or returning to full time studies in September. Position starts May 4, 2015.

Required skills/responsibilities include:

- Responsible for the weekly set-up, opening and closing of the Farmers' Market and Scholarship Café located on Main Street operated by the Milton Chamber of Commerce
- Work with vendors and/or customers at the market to ensure a successful market and ensure adherence to market rules policies
- Ensure visitors to market have a positive experience
- Supervise Scholarship Café staff to serve customers coffee & bacon-on-a-bun
- Responsible for cash reconciliation at end of day
- Must have access to a vehicle

FARMERS' MARKET SCHOLARSHIP CAFÉ ASSISTANTS

Energetic and friendly individuals with good customer service skills are required for the position of a Scholarship Café Assistant, for Friday afternoons and Saturday mornings, approximately 11 hours/week, from May 16 to October 11, 2014. Duties will include assisting in the operation of the Scholarship Café. Heavy lifting is required.

FARMERS' MARKET SCHOLARSHIP CAFÉ SUMMER COORDINATOR

Fast-paced, hands-on position requiring good communication, organizational, customer service and marketing skills. This position requires the successful applicant to work Wednesday to Friday 8:30 am – 4:30 pm and Saturday from 5:00 am – 2:00 pm. Student must be either entering a post

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Business to Government: ORPP could Cost Jobs and Hurt Economy

The Ontario Chamber of Commerce recently provided a submission to the Government of Ontario on its proposed Ontario Retirement Pension Plan (ORPP). Co-signed by leaders from nearly 50 chambers of commerce and boards of trade, the submission expresses our collective concern that the government's proposed approach to tackle the so-called "undersaving challenge" could have unintended negative consequences for the province's economy.

In particular, we question whether a blanket solution like the ORPP is the most effective means of boosting retirement savings for the minority of Ontarians who need it most. Recent analysis from McKinsey & Company and others suggest that a more targeted approach that focuses specifically on undersavers would be most effective.

We also highlight the findings of our recent survey, which indicates that businesses cannot afford the costs associated with a new mandatory pension plan. Only 26 percent of businesses in Ontario believe they can shoulder the financial burden that would result from the ORPP. If faced with mandatory increased contributions under the ORPP, 44 percent of surveyed businesses indicate that they would reduce their current payroll or hire fewer employees in the future.

With these factors in mind, our submission contains two broad recommendations for the government:

1. Provide clarity to Ontario's business community and the public around the potential impact the ORPP could have on jobs, investment, and the broader economy. The government must conduct a comprehensive and publicly available economic analysis of the new pension plan before it moves forward with implementation.

2. Revise the definition of a "comparable" workplace pension plan to include other workplace retirement savings plans, such as Defined Contribution pension plans, Pooled Registered Pension Plans, Group Registered Retirement Savings Plans, Deferred Profit Sharing Plans, and group Tax Free Savings Accounts.

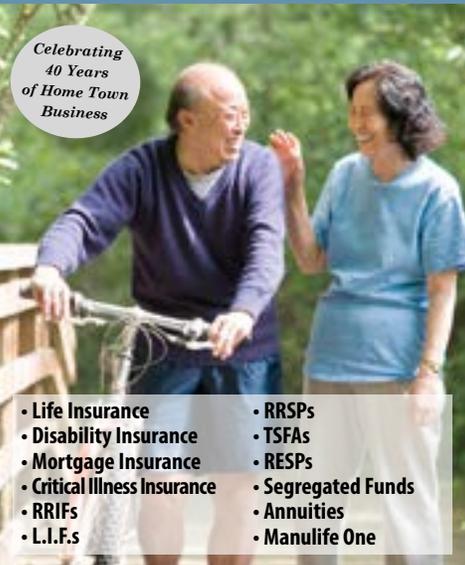
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Tucker, Browning lead celebrity filled line up

The 13th Annual Sports Celebrity Dinner & Auction was a huge success this year. The February 3rd event at RattleSnake Point Golf Club featured a line up filled with stars from a wide variety of athletic disciplines.

Emcee Rod Black led a relaxed and candid Hotstove featuring Skating legend Kurt Browning, NHL legends Darcy Tucker and Ric Nattress, Olympic medalists Mark Oldershaw (Sprint Canoeist) and Cheryl Pounder (Hockey), Harness Racing legend Jody Jamieson and NBA sportscaster Leo Rautins. Sports enthusiasts were thrilled with the behind the scenes stories and insights that the celebrities shared with the audience.

Throughout the night sports fans bid on silent auction items and were a part of the spirited live auction with fabulous items during a delicious dinner.

Thank you to everyone who helped make this event such a success. The proceeds of the event will be added to our growing Scholarship Fund which with this addition is over \$248,000. Special thanks are extended to all our sponsors and prize donors – your generosity is greatly appreciated.

Thank you to the 2015 Sports Celebrity



Photo by Eric Riehl / Canadian Champion

(L-R) Back row: Rod Black, Mark Oldershaw, Ric Nattress, Leo Rautins, Henry Burris
Front row: Darcy Tucker, Jody Jamieson, Cheryl Pounder, Kurt Browning

Committee. Committee volunteers include:

- Wayne Arthur, Arthur Electric
- Karen Galasso, RBC Royal Bank,
- Andrew Jackson, Jackson Events
- Katy Letourneau, Canadian Champion
- Stephen Mangotich, The Vault
- Kim Mitchell, Robert (Pie) Lee Insurance Agency

This evening would not be possible without the support of our sponsors, through their generous donations the Sports Celebrity Dinner has raised the profile of

the Chamber and of the sponsors involved. This evening showcased the Chamber's commitment to the education of youth, our business leaders of tomorrow.



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On behalf of the Milton Chamber of Commerce ...

Thank you!

With the generous support of our attendees and sponsors, the 2015 Sports Celebrity Dinner & Auction was a great success.

This year's event featured
Darcy Tucker & Kurt Browning
and also starred
**Rod Black, Henry Burris, Jody Jamieson,
Ric Nattress, Mark Oldershaw,
Cheryl Pounder and Leo Rautins.**

Funds raised go to support the Chamber's scholarship fund which benefits a student from each Milton high school, an apprentice and a child of a Chamber member. For more information on the fund or to apply for a scholarship, please visit www.miltonchamber.ca.

The deadline for this year's applications is Friday, May 29, 2015



13th Annual

Sports Celebrity

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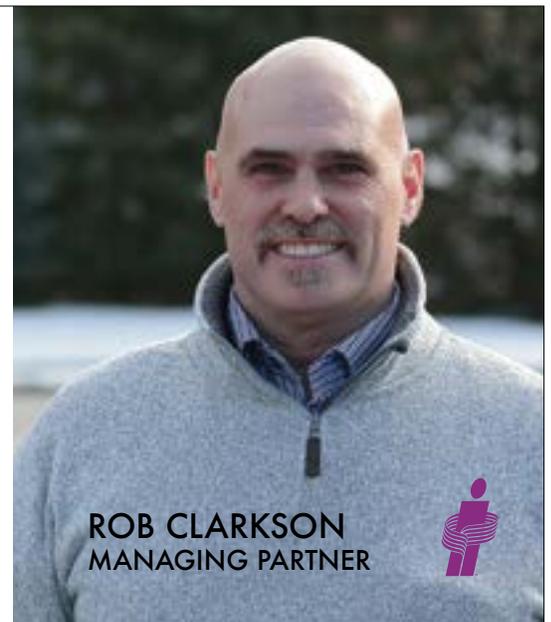
Thank you to the 2015 Sport Celebrity organizing committee. Committee volunteers include Wayne Arthur of Arthur Electric, Karen Galasso of RBC Royal Bank, Andrew Jackson of Jackson Events, Katy Letourneau of The Canadian Champion, Stephen Mangotich of The Vault and Kim Mitchell of Robert (Pie) Lee Insurance

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COMMUNITY AWARDS GALA

It's Time to Celebrate - Community Awards Gala

Help recognize the outstanding citizens and business people who make an outstanding impact in our community by attending the Milton Chamber of Commerce 2014 Community Awards Gala.

2014 COMMUNITY AWARDS CATEGORIES:

- Citizen of the Year
- Business Person of the Year
- Business of the Year (99 employees or less)
- Business of the Year (100 employees or more)
- Entrepreneur of the Year
- Lifetime Achievement
- Civic Improvement
- Joyce Hagevik Volunteer of the Year

The Gala celebrates the special citizens of the Milton community by honouring them at a "Black Tie" dinner and an Official Awards Ceremony. With support from local businesses, the Chamber has acknowledged Milton's finest since 1973 with this festive evening of celebration and recognition.

The 2014 Community Awards Gala, "A Night of Honour and Celebration" will take place on Friday, April 10, 2015 at Granite Ridge Golf Club. A seafood appetizer bar and cocktails begin at 6:00 p.m. followed by a gourmet dinner served at 7:30 p.m.

This is an event you don't want to miss! Buy a ticket or a table and join your friends, family and colleagues in honouring our deserving Milton businesses and

community leaders.

Tickets are \$85 (including HST) and can be purchased online at www.miltonchamber.ca or call the Chamber of Commerce at 905-878-0581.

Sponsorship opportunities are still available; please call Melissa at 905-878-0581 for more information.

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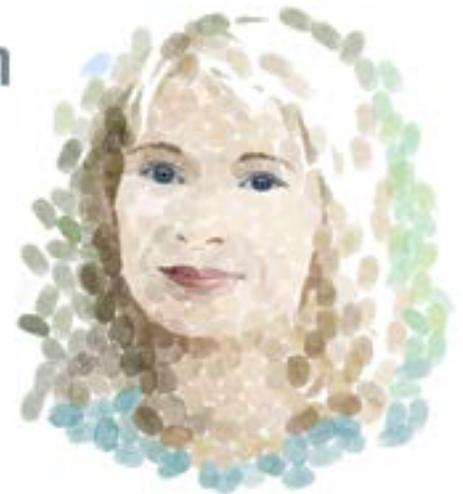
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Canadian Chamber Unveils Top 10 Barriers to Competitiveness for 2015

The Canadian Chamber of Commerce unveiled its Top 10 Barriers to Competitiveness for 2015. Some of the issues are new while others have been on the list since the beginning.

“Since launching this initiative, we have made great progress in furthering our competitiveness agenda on a number of issues. However, the barrier our members continue to identify as being the greatest impediment to the success of Canadian business is the skills gap,” said Canadian Chamber President and CEO Perrin Beatty. “There is a lot of work ahead. The federal government and several provincial and territorial governments have also named this issue as the country’s biggest challenge. We need to work together and make real progress in 2015.”

Addressing the Top 10 Barriers to Competitiveness will go a long way towards restoring Canada’s competitiveness. The Canadian Chamber is calling on its own membership, on governments, on educators, on labour organizations and others to tackle and overcome these barriers. Effectively addressing these 10 barriers will sharpen Canada’s competitive edge and allow us to prosper in the global economy.

“Tolerating these barriers, or self-inflicted

wounds as we call them, is not an option,” concluded Beatty. “The challenge for 2015 is to build on this progress and start closing the gap between Canadian businesses and our international competitors.”

2015 TOP 10 BARRIERS TO COMPETITIVENESS

1. Silos in skills development
2. Entrepreneurs lack capital for Canada’s fastest growing companies
3. Lack of clarity regarding duty to consult with Aboriginal peoples
4. Internal barriers to trade
5. Canada’s tax system is too costly and complex
6. Canada’s export infrastructure is not meeting our needs
7. Canada is uncompetitive in the world’s tourism sector
8. Innovation rate is not sufficient to help manufacturing rebound
9. Territorial businesses don’t have the tools they need
10. Canada is missing out on foreign trade opportunities

Read the full article here



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JANUARY BUSINESS AFTER HOURS AT RBC - JAN. 27, 2015

It was a full house at RBC's newest location at Bronte and Louis St. Laurent. Store Manager Wafa Karim and her staff did an excellent job showcasing the exciting changes happening in RBC's new retail concept.



MAYOR'S BREAKFAST - GRANITE RIDGE GOLF CLUB - FEB. 13, 2015

Mayor Krantz welcomed Curt Harnett as Milton's newest citizen before introducing Jennifer Reynolds, Director of Community Services and Curt Harnett, Chef de Mission - Canada Pan American Games 2015. The presentations focused on the Velodrome, the Pan Am and Parapan Am Games and their impact on our area. Curt Harnett stressed the quality of the facility and how well prepared we are to host.



Mayor Gord Krantz welcomes Curt Harnett as an honorary citizen of Milton



(L-R) Sean Finn, CN; Lesley Mansfield, Chamber President, Curt Harnett, Chef de Mission -Canada Pan American Games 2015, Jennifer Reynolds, Director of Community Services, Town of Milton, Mayor Gord Krantz, Town of Milton

FEBRUARY BUSINESS AFTER HOURS AT THE MATTAMY NATIONAL CYCLING CENTRE (VELODROME) - FEB. 24, 2015

More than 120 Chamber members got a very special look at The Mattamy National Cycling Centre at the February Business After Hours. Co-hosted by The Town of Milton and Conservation Halton, attendees were able to watch cyclists on the track, take tours of the facility and find out about the legacy of cycling both in the velodrome and around Milton in our world class conservation lands.





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647-298-1339 • Lstolberg@Lnsca.com
245 Commercial St., Milton L9T 2J3

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Your Full Line Store

Sales • Service • Parts



GMC Sierra



Cadillac CTS

801 Main St. E., Milton Across from the GO Station **905-878-2355** www.wallacechev.com



*Serving Milton
for 30 Years*

Rumball

BOB RUMBALL ASSOCIATION
FOR THE DFAF

Presenting Sponsors



Ontario Group
Homes Pharmacy

Saturday,

April 11, 2015

6:30 pm - 11 pm

**Country Heritage
Park**

Gambrel Barn

8560 Tremaine Rd.

Milton ON, L9T 2Y3

Sponsors



SAVOUR

the

Flavour

6th Annual



Springtime in the Country

*Join us for an Evening of Great Food,
Great Wine, and Great Beer
For a Great Cause*

Dinner with Live and Silent Auctions

\$85

per person

TO ORDER YOUR TICKETS

Call 905-878-4932 or

Email:

SavourtheFlavour@bobrumball.org

Donation receipt issued for \$25

**Help create more jobs for Deaf young people at The
Range Golf Centre, our social enterprise in Milton**



ASL Interpreters Attending

A proud member of the Milton Chamber of Commerce



30 years
serving
Milton



2015 OPPORTUNITIES for SUPPORT

Total Sponsor \$100,000

- ❖ This sponsorship makes the Mini-putt facility a reality, we begin construction in 2015
- ❖ Consider a naming opportunity together with the Bob Rumball Associations for the Deaf

Presenting Sponsor \$10,000

Sold

- ❖ Exclusive **Presenting Sponsor**
- ❖ Speaking opportunity on evening of the event
- ❖ Corporate name and logo prominently displayed on all print and electronic promotional materials
- ❖ Your company will be provided with 8 tickets

Harvest Sponsor \$5,000

- ❖ Acknowledgement from the podium at the event
- ❖ Corporate name and logo displayed on signage, and all print and electronic promotional materials
- ❖ Your company will be provided with 6 tickets

Country Sponsor \$2,500

- ❖ Acknowledgement from the podium at the event
- ❖ Corporate name and logo displayed on all promotional materials
- ❖ Your company will be provided with 6 tickets to attend event

Flavour Sponsor \$1,000

- ❖ Recognition on signage at the event
- ❖ Corporate name and logo displayed on signage at the event, and all promotional materials, print, website and social media
- ❖ Your company will be provided with 2 tickets to attend the event

Vintage Sponsor \$500

- ❖ Recognition in the program and signage at the event



Donation \$ Value of Donation

- ❖ Tax receipts will be issued for monetary donations for \$10 or more

Live and Silent Auction Item

- ❖ Recognition on auction signage at the event
- ❖ Recognition in the event program
- ❖ Tax receipts available according to CRA guidelines

Purchase Tickets \$85 per person

Please note: The above printed material, signage and media ads are subject to print deadlines





Entrepreneur's Toolkit

Spring Intensive Program

Are you a highly motivated entrepreneur looking to take your business to the next level?

At HalTech's spring intensive program entrepreneurs get tools, mentoring and peer feedback to help develop strategic components of their business.



The Entrepreneur's Toolkit Workshops are a collection of experiential, hands-on workshops facilitated by experienced entrepreneurs. Workshops are designed for a maximum of 30 participants and allow time for exercises and peer-to-peer feedback on their ventures.

Where:

Milton Education Village Innovation Centre

When:

Tuesdays from
March 24 - June 30
8:30 am - 1:00 pm

In this 15-week program entrepreneurs will learn how to:

- Interview first potential customers to test their initial market assumptions
- Build their value proposition
- Define their business model
- Identify and learn how to effectively communicate with key opinion leaders
- Map out a sales process and close their first sale.

For more information visit MEVInnovationCentre.ca.

Presented by:



HalTech



Milton Education Village
Innovation Centre

Deloitte.



Helping you meet the challenges of day-to-day business.

You make promises to your customers and it's your job to ensure their satisfaction. But, promises don't matter if you can't deliver.

As the preferred shipping provider of the Ontario Chamber of Commerce, we will help you deliver on those promises and save on shipping; with volume discounts starting at 25%.

For over 50 years, we have been delivering customers' promises from coast to coast to more points in Canada than any other freight and parcel solutions provider. With guaranteed, time definite delivery, LTL solutions with national coverage, and freight forwarding services; count on us to deliver your promises so you can focus on what matters most – your business.



We offer a range of services to meet the shipping needs of your members:

Purolator Express® Services - Guaranteed*, time-definite delivery solutions that offer 9 a.m., 10:30 a.m., end of day** and evening delivery across Canada the next business day*; and expedited service to the U.S. and over 210 countries and territories worldwide.

Purolator Ground® Services - When you need access to less time-sensitive shipments, choose Purolator Ground. With this alternative, shipments can arrive by the end of one or more business days within Canada, and in two or more business days to the U.S., depending on the destination.**† The Purolator Ground suite also includes guaranteed* delivery by 9 a.m., 10:30 a.m. and evening service across Canada.

Purolator Freight® - LTL (less-than-truckload) shipping solutions. Premium capabilities including: customized automation service solutions, national coverage, skid-level tracking, shipment tracking and delivery notifications.

Purolator International® - Freight forwarding to and from Canada for companies based outside of Canada. Expertise to mitigate the complexities of inspection and classification of duty to avoid costly delays combined with seamless access through our extensive Canadian network.

Your local chamber delivers value to your business.

Being a member of your local chamber gives you access to a vast network of expertise that helps make Ontario stronger. This also gives you access to the shipping services and experience of Purolator, where you will enjoy volume discounts starting at 25% on Purolator Express® and Purolator Ground® suite of services.



Learn more about how we can help deliver your promises at purolator.com/occ.

Save with Purolator

*Certain terms, conditions and geographic restrictions apply (including point of origin and destination guarantee restrictions and money-back guarantee restrictions). To select points in Canada, delivery will be on the day specified by Purolator. **In most cases, end of day means 6 p.m. †Purolator Ground service (other than Purolator Ground® 9AM, Purolator Ground® 10:30AM and Purolator Ground® Evening) is not a money-back, guaranteed courier service. See Purolator Terms and Conditions of Service at purolator.com for full details.



MILTON CHAMBER OF COMMERCE
SUPPORTING LOCAL BUSINESS SINCE 1888

26TH ANNUAL GOLF TOURNAMENT

Tuesday, June 9, 2015

PRESENTING SPONSOR 

2015 GOLF TOURNAMENT SPONSORS

CN – Greens Sponsor	Dufferin Aggregates – Cart
Chudleigh's – Dinner Sponsor	Roxul Inc. – Specialty Ball
Scotiabank – Golf Raffle	Miltowne Insurance Services Inc. – Scorecard
Wallace Chevrolet Buick Cadillac Ltd. – Hole-In-One	Bell – Early Bird Prize
Rogers – Golf Ball	

Includes golf, power cart, lockers, BBQ lunch and dinner & sleeve of golf balls
at Granite Ridge Golf Club, 9503 Dublin Line, Milton

Registration from 11:00 am Lunch—11:30 am Shotgun Start—12:45 pm Dinner—6:30 pm
Scramble format **Prizes for all**

Company name Contact name

Address plus postal code

Email* Phone Fax

**I acknowledge that by providing the above email address, I am giving the Milton Chamber of Commerce express consent to disseminate Consumer Electronic Messages regarding the Milton Chamber of Commerce.*

FULL NAME OF GOLFER(S)

1 _____ 3 _____
2 _____ 4 _____

OPTION #1 – Specify if you want your group to play as a foursome Yes No
OPTION #2 – Duffers Club for the 'social' golfer; separate scoring & trophy.
Sign me/us up for the Duffers Club Yes No

EARLY BIRD PRIZE - REGISTER BY APRIL 30TH AT 5PM TO BE ENTERED IN A DRAW FOR A SONY XPERIA Z3 SMARTPHONE FROM BELL

PAYMENT

\$175.00 plus hst, per golfer \$197.75 x _____ =
____ Tee Sponsorship \$100.00 x _____ =
TOTAL HST #107703464

Cheque #: _____

Card Holder: _____ Card # _____ Expiry ____/____

EMAIL: info@miltonchamber.ca MAIL: Milton Chamber of Commerce, 251 Main Street East, Suite 104, Milton, ON L9T 1P1 FAX: 905-878-4972

NOTE: CANCELLATIONS WILL NOT BE ACCEPTED AFTER THURSDAY, JUNE 4, 2015

REGISTER ONLINE OR SEND IN YOUR REGISTRATION FORM TODAY