



# BusinessNews

THE MILTON CHAMBER OF COMMERCE BUSINESS TO BUSINESS NEWS PUBLICATION



Photo by: Theresa Brereton Photography

## 2014 Community Awards Gala

2014 Community Awards Recipients (from left to right): Back row: George Le Donne & David De Sylva of Del Ridge Homes - Civic Improvement of the Year; Carol & Robert Duvall of RDC Networks - Business of the Year (99 employees or less); Front row: Rita Albin Curtis - Lifetime Achievement; Laurie Goodman - Citizen of the Year; Margaret Saliba - Joyce Hagevik Volunteer of the Year; Sam Kassam-Macfie of momstown Milton - Entrepreneur of the Year.

see article on page 14

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## Business News

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### PRESIDENT'S MESSAGE

I've heard that April showers bring May flowers, but I'm unsure about the whole "April snow" phenomenon. Just when we think that we've finally left a frigid season behind us, the news reports continue mentioning "wet snow" is a possibility. My wish to all of you this spring is that by the time you're reading this, the memories of minus temperatures will be, once again, a distant memory!

One thing that isn't a distant memory has been the whirlwind of activities that have been part of our Chamber's daily business over the past two months. Our Chamber Awards Gala was held on April 10 – congratulations to all the nominees and recipients!

Our recipients:

- Lifetime Achievement – Rita Albin Curtis
- Citizen of the Year – Laurie Goodman
- Joyce Hagevik Volunteer of the Year – Margaret Saliba
- Civic Improvement – Del Ridge Homes, GreenLife West-Side
- Business Person of the Year – Sandy Hatzis, Re/Max Real Estate
- Entrepreneur of the Year – Sam Kassam-Macfie, momstown Milton
- Business of the Year – RDC Networks

The other noteworthy event which was held in April at Rattlesnake Golf Club was "Lunch with Premier Kathleen Wynne" on April 17. This was the first time that three Halton Chambers of Commerce co-ordinated efforts to bring together over three hundred business leaders to hear our Premier deliver her remarks to the Region of Halton.

For those of you who were able to attend, it was a spectacular opportunity to meet with Premier Wynne and listen to her perspective on our provincial government's record and plans for the future. Premier Wynne mentioned several initiatives including that her government is now in year two of the biggest infrastructure investment in Ontario's history – more than \$130 billion over 10 years. \$31.5 billion is for Moving Ontario Forward, their plan to build new roads, transit and priority infrastructure across Ontario. This includes the Regional Express Rail, which will see electrification on core segments of the GO network so that trains can run as



**Lesley Mansfield**  
President

frequently as every 15 minutes. Premier Wynne also brought a little bit of "star exposure" to a small brewery here in Milton called Orange Snail, and congratulated Kevin and Damion, who started the brewery three months ago. It's pretty great that a local brewery (which now will have an opportunity to expand their customer base thanks to the announcement to expand shelf space at The Beer Store), won a Silver at the recent Ontario Brewing Awards. Her final comment to the group "I am in politics to bring more voices in and make a positive difference in peoples' lives. To do that and do it honestly, I am looking well past election cycles. My political fate is not what is at stake. At stake is whether our province can stay on the path it was on when we were born here or when we came here. On that path – Ontario's path – each generation finds more opportunity and builds more security in their lifetimes and for their children and grandchildren." On behalf of the Milton Chamber, our thanks to Premier Wynne for taking the time to personally speak with our members here in Milton.

Personally, I'm getting ready to welcome in the myriad of vendors who support our Farmer's Market which is back "by popular demand" on May 16. Our market, which runs till Thanksgiving, is simply a great opportunity to sample many local delicacies (I have heard that there will be a winery this year – a first!) to tempt any and all palates. Our bacon-on-a-bun is also back, and we're pleased to welcome back a new group of students who will be up bright and early, helping to sell this market "staple" while raising funds for our Chamber scholarships.

My thanks to the team at the Chamber of Commerce who have done a tremendous balancing act over the past month to ensure that you, our members, have the opportunity to participate in several excellent networking opportunities.

See you at the market on May 16 – come by and say hello to our new Market Manager Logan McCann and welcome back Harsion Ciccarelli and Andrew Boyle.

Lesley Mansfield, President

UPCOMING EVENTS

# Upcoming events

To register for any of the following Chamber events please visit [www.miltonchamber.ca](http://www.miltonchamber.ca) or call 905-878-0581

## Budget Benefits Business Breakfast

MAY

Friday, May 11, 2015

Registration & Breakfast: 7:30am

Teatro Conference & Event Centre - 121 Chisholm Dr, Milton, ON

Join MP Lisa Raitt for an informative address on how the new Federal Budget will affect your business.

Tickets: General Public: \$45 (plus hst) / Member Rate: \$35 (plus hst)

## Milton Farmers' Market - Opening Day!

Saturday, May 16, 2015

7:00 am - noon

Location: Main Street between James Street and Martin Street

Open Saturdays until Thanksgiving Weekend - Saturday, October 10, 2015

## May Milton Young Professionals

Wednesday, May 20, 2015

5:00 pm - 7:00 pm

Location: Granite Ridge Golf Club - 9503 Dublin Line, Milton, ON

Speaker: Betty Jo Parent, Manager, Logistics Support for TO2015

Sponsor: tba

## Milton Hydro Breakfast

Friday, May 22, 2015

Registration & Breakfast: 7:30am

Location: Granite Ridge Golf Club - 9503 Dublin Line, Milton, ON

Speaker: Frank Lasowski, President/CEO Milton Hydro

This event is sponsored by Milton Hydro and attendance is complimentary to Milton businesses. Registration is required.

## May Business After Hours

Tuesday, May 26, 2015

5:00 pm - 7:00 pm

Hosted by: Milton Community Resource Centre

410 Bronte Street South

## May Springboard

Wednesday, May 27, 2015

8:30 am - 9:30 am

Milton Chamber of Commerce, Boardroom

251 Main St., East, Suite 104

Presented by: Charles Redhead, Redhead Health & Safety

## 26th Annual Golf Tournament

JUNE

Tuesday, June 9, 2015

Granite Ridge Golf Course

9503 Dublin Line,

Join us for a day of fun, sun and networking!

See page 16 for more details and look for the registration form on page 24.



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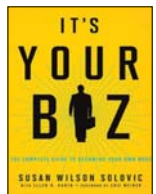
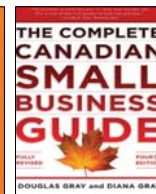


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### EXECUTIVE DIRECTOR'S REPORT

#### DESIRAY WILL BE CALLING!

The Milton Chamber of Commerce has the most comprehensive business database in Milton. We have a summer student whose sole job is to contact each and every business throughout the summer months beginning May 4 this year. You will be contacted by email, phone, or you can fill out the form found in this publication and send it in to Desiray. In addition, she visits every commercial, industrial and retail area to ensure we find new businesses and those that have left the community.

Every year we produce a Business Directory which is circulated to every home and business in Milton in January. We produce 37,000 copies and all Milton businesses are listed and our members are listed in BOLD typeface. Our residents and businesses alike use this book to source local companies to provide them with goods and services. Please make us aware of any change of address, phone numbers and email so we can ensure the information we publish is accurate and current.

The annual publication was first produced in 1974 with 28 pages of listings, advertising and maps. The 2015 directory has 88 pages of listings and advertising. With more than 2300 company listings it is proof positive that Milton is a growing business community able to meet all your needs.

\*Members can request lists from the Chamber office at no charge as part of their membership benefits. If you have a new neighbour please ask them to contact us at directory@miltonchamber.ca so they can be found!

Thank you for participating

#### SURVEYS

We sent out several surveys in April asking you to tell us what you want to see us do to help you better shape the direction of the



**Sandy Martin**  
Executive Director

services and events we offer. Thank you for giving us your feedback and ideas. We will use this information as a guide to future programming.

The hydro survey that we sent out asked you to provide suggestions to Milton Hydro on new initiatives you would like to see. Join us on May 22, 2015 when Frank Lasowski, President/CAO of Milton Hydro will speak to us over breakfast about the new programs being offered to assist businesses in Milton. The cost of hydro is a major expense for most firms and you won't want to miss the opportunity to ask questions of Frank and how Milton Hydro programs can help you.

#### MILTON FARMERS' MARKET

Celebrating our 43rd market season, the Milton Farmers' Market started in 1972 in the town hall parking lot. In 1990 it moved to Main Street between Martin and James streets, where it continues to this day. Saturday mornings come alive in Downtown Milton with the sights, sounds and aromas of market activity featuring local fruits, vegetables, meats, baked goods and crafts. Don't forget to have a Bacon-on-a-Bun from our Scholarship Café, in support of our scholarship program.

Opening day is Saturday May 16, 2015 at 7:00 am – 12:00 noon. See you there!



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# Best practices to build your network

**MEMBER QUESTION:**

*I have started my business in Milton and, I don't have a network here. I have a home office and find it (networking) intimidating. What should I do?*

**CHAMBER RESPONSE:**

**THE GOOD NEWS IS THAT YOU'VE TAKEN THE FIRST STEP AND BECOME A CHAMBER MEMBER. NOW IT'S TIME TO PUT YOUR MEMBERSHIP TO WORK...**

01

Increase Visibility!

How?

Attend as many business events as possible:

- \*Business After Hours,
- \*Milton Young Professionals,
- \*Breakfast Meetings
- \*Annual Golf Tournament
- \*Sports Celebrity Dinner & Auction.

02

Focus on building relationships - not sales!

How?

Connect with the individual outside of networking events

Respond to their social media/blog posts

Thank them whenever you have benefited from them

To Do's

Attend Business After Hours (open to all members)

Attend Milton Young Professional Meetings (members/employees under 45)

Register for Special Events (ex Golf Tournament June 9th)

Work through your Business Directory

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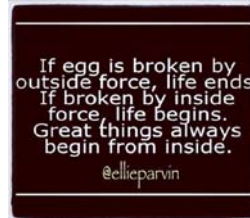
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## Snapshot from The Milton Business Expo 2015



More images on page 18

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Fine Arts Society of Milton officially presents the Legacy Mural to the Town of Milton installed in the Mattamy National Cycling Centre. The mural, a composite of 80 canvases by various FASM artists, depicts a cyclist against the landscape of Milton. A book is in the making celebrating the mural and the connection between art and athletics.

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**Halton Women's Place** facilitates the Government of Ontario-funded public education campaign, *Neighbours, Friends and Families*, to community groups and businesses. The presentation focuses on the impact of domestic violence in the workplace, and outlines the responsibilities of employers to "take every reasonable precaution" to protect their employees.

For more information on how to book a session for your workplace, please contact Tricia, Clinical Manager: 905-332-1200 ext. 224.  
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NEW MEMBERS

# Welcome new members

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## MINDFULNESS

Most of us lead busy, stress filled lives. Almost 60 per cent of us feel overloaded by the competing demands of our jobs, family, home and other responsibilities, according to the Canadian Mental Health Association. Our minds are constantly going: running through the day's to-do list over breakfast, deciding what to make for dinner during a meeting at work, rehashing the day's events on the drive home. But, by constantly focusing on the past and future, we're missing what's happening in the moment. That's where mindfulness comes in.

Mindfulness is about minimizing distractions, like mental chatter, and focusing on right now. It's about learning to calm your mind, being present in the moment and increasing your awareness on your thoughts, feelings, body and surroundings. The concept of mindfulness is based on traditional Buddhist meditation and was adapted in the 1970s by a molecular biologist. Since then, mindfulness has been widely practiced in North America, and research has shown it provides a wide range of physical and mental health benefits including: increasing the ability to manage stress, promoting relaxation, improving energy, reducing chronic pain and improving pain management, strengthening the immune system, lowering blood pressure, improving insomnia, alleviating hot flashes, raising self-esteem, relieving depression and reducing anxiety.

You can incorporate mindfulness into your daily life and reap the benefits by

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trying some of these techniques:

- Make an effort to focus on your breathing. Notice the physical sensations when you inhale and exhale.
- Try to release any muscle tension you feel in your body.
- Pay attention to your senses, including sounds, smells and other sensations.
- Don't be hard on yourself if a million thoughts go through your mind. Calmly switch your attention back to the here and now.
- Practice mindfulness during routine activities like brushing your teeth or taking a shower.
- Practice mindful eating. Sit at the table and pay attention to the aroma, taste and texture of the meal.
- Switch off electronic devices like cell phones and tablets.
- Do what you can; even a few mindful breaths a couple of times a day can make a difference.
- Remind yourself mindfulness is a learned technique. Over time, and with practice, you will find yourself getting better at it.

The information in this article is sourced from Mindfulness, located on **my-benefits health**®. Accessible through **my-benefits**®, **my-benefits health** is the Chambers Plan's health and wellness site containing tools, information, and resources, giving you access to trusted health information whenever you need it. To learn more about mindfulness, or to view the entire article, visit the *Canadian Health Care Guide* on **my-benefits health**.

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# Make the Most of your Membership at the Chamber's May events

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## Budget 2015



### MILTON HYDRO BREAKFAST

Join Milton Hydro President/CEO Frank Lasowski to learn how to make the most of your hydro dollar.

When: Friday, May 22, 2015

7:30am Registration & Breakfast

Location: Granite Ridge Golf Club

*This event is sponsored by Milton Hydro and is complimentary to businesses. Registration is required.*

### BUDGET BENEFITS BUSINESS BREAKFAST

Join the Honourable Lisa Raitt, Minister for Transport and Halton MP for a discussion on how the recent Federal budget will affect you and your business. The event will focus on plans to support job creating businesses, as well as infrastructure and communities.

When: Monday, May 11, 2015

7:30am Registration & Breakfast

Location: Teatro Conference & Event Centre

Cost: \$45 (plus hsts) General Public / \$35 (plus hst) Member Rate

### KNOW A STUDENT GRADUATING HIGH SCHOOL? \$1000 CHAMBER SCHOLARSHIP AVAILABLE - DEADLINE: JUNE 11, 2015

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# ONTARIO INTRODUCING A CAP AND TRADE SYSTEM: WHAT BUSINESS NEEDS TO KNOW

Ontario Premier Kathleen Wynne announced that her government will be implementing a cap and trade system as part of its strategy to reduce Ontario's greenhouse gas emissions (GHGs). Globally, rising GHG levels are the main contributor to climate change.

## HOW DOES CAP AND TRADE WORK?

A cap and trade system is a market for GHGs. The goal of the system is to provide a financial incentive for businesses to reduce their carbon footprint.

Under this system, the government sets a maximum limit on the amount of GHGs that applicable businesses can produce ("the cap"). Pollution credits are then allocated to these businesses, which stipulate how many GHG emissions each business is allowed to produce. These credits can then be bought and sold in a newly created pollution credit market ("the trade"). Businesses that reduce their emissions in a given year can sell their leftover credits to those that have emitted more.

Typically, the cap is lowered gradually to reduce the total GHGs emitted by the participating jurisdiction over time. We do

not yet know what the emission cap will be in Ontario and if it will change over time.

## WHAT SECTORS WILL BE MOST IMPACTED?

The Ontario government has not indicated which businesses or sectors will be subject to the cap and trade system. However, it has announced its intention to link the carbon market with North America's largest cap and trade system currently in place in California and Quebec.

In Quebec, businesses that emit 25,000 metric tons or more of CO2 equivalent (i.e. GHGs) a year are subject to the cap and trade system. In its first year, only the industrial and electricity sectors were subject to Quebec's cap and trade system. This year, fossil fuel distributors are being phased into the system, which will affect a more significant portion of the economy.

Read more on this issue from the Ontario Chamber.



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# A Celebration of Excellence, An Evening of Inspiration



Special Events co-chairs Erin Rennie-Aubuchon and Melissa DeBrouwer kept the evening light and fast paced.

Community and Business leaders gathered to celebrate the best of Milton at the Community Awards Gala. The April 10th event was held at Granite Ridge Golf Club and began with a sumptuous seafood buffet and cocktails followed by a delicious dinner.

The awards ceremony was hosted by committee co-chairs Melissa DeBrouwer and Erin Rennie-Aubuchon of RBC. Video clips introduced the sponsors, each category and nominee. These pre-recorded pieces allowed nominees to answer questions which gave the audience a glimpse

into their motivation and achievements. Chamber President Lesley Mansfield of the Halton Learning Foundation presented the

awards to each recipient.

Recipients were given the opportunity to address the audience when presented with their awards. The comments ranged from personal thank yous to poignant stories of overcoming obstacles and inspirational stories of achieving success.

The 2014 recipients were as follows:

**Lifetime Achievement**  
Rita Albin Curtis

**Citizen of the Year**  
Laurie Goodman

**Joyce Hagevik Volunteer of the Year**  
Margaret Saliba

**Civic Improvement**  
Del Ridge Homes – GreenLife West-Side

**Business Person of the Year**  
Sandy Hatzis – Re/Max Real Estate

**Entrepreneur of the Year**  
Sam Kassam-Macfie - momstown Milton

**Business of the Year - 99 employees or less**  
RDC Networks



Chamber President Lesley Mansfield presents the Lifetime Achievement Award to Rita Albin Curtis.



Chamber President Lesley Mansfield presents the Joyce Hagevik Volunteer of the Year Award to Margaret Saliba.



Citizen of the Year Laurie Goodman was celebrated by family and friends.



David De Sylva of Del Ridge Homes proudly discusses the GreenLife West-Side Project which was recognized as Civic Improvement of the Year



Entrepreneur of the Year Sam Kassam-Macfie encouraged other entrepreneurs to pursue their passions.



Rob and Carol Duvall of RDC Networks accepted the award for Business of the Year (99 employees or less).



in-hand



on-line



at-event

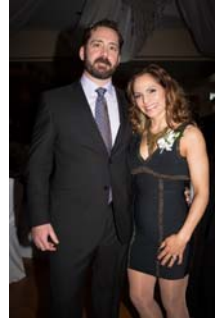


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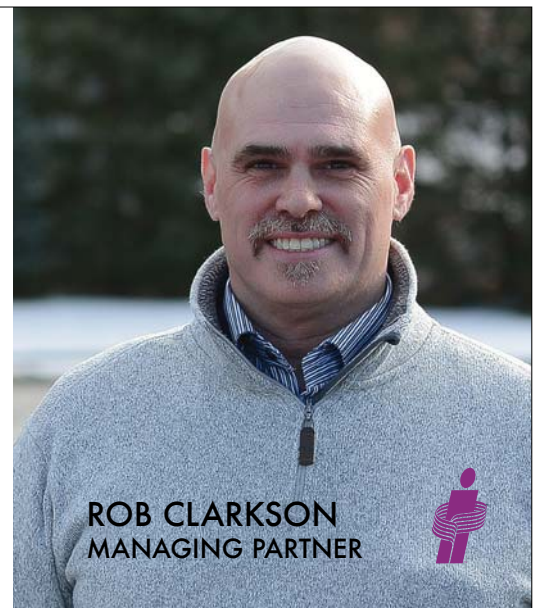
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### MILTON CHAMBER GOLF TOURNAMENT

# Top 5 Reasons to sign up for the Milton Chamber of Commerce Golf Tournament

**5** You can practice your basic accounting skills (par + bogey + eagle – mulligan = ??)

**4** The prize you will win can always be brought home to your husband or wife to appease them for the good time you had.

**3** Driving a golf cart can help your navigation skills and hand-eye coordination for the next time you have a meeting downtown.

**2** The cooking is probably far better than you can do yourself – choice of steak, shrimp, salmon or chicken plus hot veggies, salads and delicious desserts... lunch is included as well!

**1** The \$175 you'll spend can easily be justified as a "great value" (includes golf, cart, BBQ lunch, scrumptious dinner, prizes for all and the chance to win a trophy).

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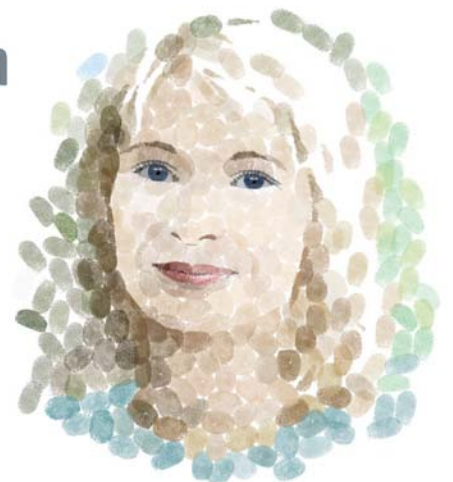
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26th Annual Chamber Golf Tournament  
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# Budget brings Canada to crossroads: Canadian Chamber urges focus on competitiveness for the future

Ottawa, April 21, 2015 — With the deficit finally eliminated, Canada's priority must be investments that will position us as a top-tier international competitor, according to Canadian Chamber of Commerce President and CEO Perrin Beatty. "As a nation, we have the potential to win internationally against strong, aggressive business rivals, but we need the right tools. This budget is a good starting point, but more needs to be done."

"We salute the fact that the government presented a balanced budget. But this only serves to bring us to base camp; we still have a mountain to climb. To keep the budget balanced in the future and give us a fighting chance against international competitors, the government's priority must now shift to economic growth and global competitiveness. Our prosperity depends on Canadian business winning in the global marketplace," said Mr. Beatty.

The Canadian Chamber particularly welcomes renewed investments in infrastructure.

"Access to global markets starts at home," explained Mr. Beatty. "It's no use having the greatest resources in the world if we can't

get them to market. Export infrastructure is critical. And basic public infrastructures — roads, water systems, transit — are also strongly linked to improved productivity across the economy."

"The measures to support Canada's manufacturing sector are timely," said Mr. Beatty. "This sector is evolving rapidly and set to seize new opportunities. The budget will have a positive impact in a sector poised for new growth."

"We also appreciate the fact that the government took the needs of small business into account in this budget," continued Mr. Beatty.

Mr. Beatty particularly welcomed initiatives to improve Canada's skilled workforce. "Measures to improve skills — such as better and more apprenticeship training — can create a new generation of capable workers. For many businesses, the skills gap is the number one barrier to growth, and the Canadian Chamber has made skills a priority for the last four years.

Read more from the Canadian Chamber...

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C.F. Crozier & Associates hosted the March Business After Hours at their new offices at 2800 High Point Drive in Milton. Our congratulations to C. F. Crozier & Associates for hosting a very successful event. We wish them many great years in their new home.



MILTON BUSINESS EXPO 2015 - MEV INNOVATION CENTRE - APR. 28, 2015

Our thanks to a wonderful group of sponsors, vendors, attendees and committee members who made the Milton Business Expo 2015 a success. Gold Sponsors Sheridan Community Employment Centre, Cognition Productions, Reebok Crossfit Firepower and Granite Ridge Golf Club were joined by over 30 other vendors who showcased their businesses. Food Sponsors Galito's Flame Grilled Chicken and The Bombay Grill sampled some of their favourite items. Thanks to the Optimist Club for tending the refreshment stand. Committee members Mary Ann Stockdale of Employment Express Professionals, Katie Grew of Pattison Outdoor Advertising did an excellent job. Our special thanks to committee member Brian Hickey of 72Blue Media for producing the Vendor Videos and other media.



Did you know?

- \*Members get a bolded listing in the print version of the directory. (37,000 copies distributed in Milton.)
- \*Only members are listed in the online directory.



Don't miss your chance to check that your information is correct and up to date.

How?

1. Complete the Information Update form included in this publication.
2. Our summer student Desiray will be contacting you via phone, email or a personal visit. Please let us know of any changes or corrections.

Questions? Contact Desiray at [directory@miltonchamber.ca](mailto:directory@miltonchamber.ca) or call the office at 905-878-0581

Online...In Print...Are you maximizing your exposure?

Member



**MEMBER INFORMATION UPDATE FORM  
DON'T MISS A FREE LISTING IN THE UPCOMING 2016  
MILTON CHAMBER OF COMMERCE DIRECTORY!**

**An opportunity to promote your business to Milton residents, free of charge!**

Please take a moment to verify that the company information listed below is correct. This will ensure that your company will be listed properly in the Milton Chamber of Commerce's 2016 Business Directory, the only comprehensive listing of all the businesses in the Milton area.

Name of Business: (as you wish it to appear in the directory) \_\_\_\_\_

Main Contact: \_\_\_\_\_

Main Contact's Position: \_\_\_\_\_

Physical Address: \* \_\_\_\_\_

\*(Note address entered in this line WILL be published)

Mailing Address (if different from physical address): \*\* \_\_\_\_\_

\*\* (Note address entered in this line WILL NOT appear in the directory ie: home based businesses P.O. Boxes)

City/Town: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Employees (Full-time): \_\_\_\_\_

Employees (Part-time): \_\_\_\_\_

Phone Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_

E-mail: \*\*\* \_\_\_\_\_

**[ ] \* I acknowledge that by providing the above email address, I am giving the Milton Chamber of Commerce express consent to disseminate Consumer Electronic Messages regarding the Milton Chamber of Commerce (please tick the box if applicable).**

Additional Contacts: Please add any additional contacts and \*\*\*email addresses (note: For Chamber use only)

Position: Contact Name: Email:

(1) Receives mail for company \_\_\_\_\_

(2) Advertising contact: \_\_\_\_\_

(3) Accounts Payable: \_\_\_\_\_

(4) \_\_\_\_\_

Website: \_\_\_\_\_

Home Based Business: \_\_\_\_\_

Members of the Milton Chamber of Commerce are entitled to **1 listing bolded** in the 2016 Business Directory. See current directory, pages 3, 4 & 5 for a list of categories. Currently, your business is listed in the following category:

Category 1:

-----  
**PLEASE FAX, MAIL OR EMAIL THIS FORM BACK TO:**  
Milton Chamber of Commerce, 251 Main Street East Suite 104, Milton, ON L9T 1P1  
**FAX: 905-878-4972 EMAIL: [directory@miltonchamber.ca](mailto:directory@miltonchamber.ca)**

The information provided in this application is not information which is considered "personal information" under the Personal Information Protection and Electronic Documents Act of Canada. Notwithstanding, we do wish to advise that the information provided may be used in our Business Directory, website, advertisements of new members or any other similar membership listing we may publish in order to assist members and non-members to contact your business. We also sell to members and non-members a list of our members, which includes the name of your business, mailing address and the name of your main contact person. Should you have any concerns or questions regarding your privacy, please contact our Privacy Officer, Sandy Martin at 905-878-0581.

Non-Member



**MILTON CHAMBER OF COMMERCE  
NON MEMBER INFORMATION UPDATE FORM  
DON'T MISS A FREE LISTING IN THE UPCOMING 2016  
MILTON CHAMBER OF COMMERCE DIRECTORY!**

**An opportunity to promote your business to Milton residents, free of charge!**

Please take a moment to verify that the company information listed below is correct. This will ensure that your company will be listed properly in the Milton Chamber of Commerce's 2016 Business Directory, the only comprehensive listing of all the businesses in the Milton area.

Name of Business: (as you wish it to appear in the directory) \_\_\_\_\_  
Main Contact: \_\_\_\_\_  
Main Contact's Position: \_\_\_\_\_  
Physical Address: \* \_\_\_\_\_  
\*(Note address entered in this line WILL be published)  
Mailing Address (if different from physical address): \*\* \_\_\_\_\_  
\*\*(Note address entered in this line WILL NOT appear in the directory ie: home based businesses P.O. Boxes)  
City/Town: \_\_\_\_\_ Postal Code: \_\_\_\_\_  
Employees (Full-time): \_\_\_\_\_  
Employees (Part-time): \_\_\_\_\_  
Phone Number: \_\_\_\_\_  
Fax Number: \_\_\_\_\_  
E-mail: \*\*\* \_\_\_\_\_

**[ ]\* I acknowledge that by providing the above email address, I am giving the Milton Chamber of Commerce express consent to disseminate Consumer Electronic Messages regarding the Milton Chamber of Commerce (please tick the box if applicable).**

Additional Contacts: Please add any additional contacts and \*\*\*email addresses (note: For Chamber use only)

	Position:	Contact Name:	Email:
(1) Receives mail for company	_____	_____	_____
(2) Advertising contact:	_____	_____	_____
(3) Accounts Payable:	_____	_____	_____
(4)	_____	_____	_____

Website: \_\_\_\_\_  
Home Based Business: \_\_\_\_\_

Non Members of the Milton Chamber of Commerce are entitled to **1 listing bolded** in the 2016 Business Directory. See current directory, pages 3, 4 & 5 for a list of categories. Currently, your business is listed in the following category:

Category 1:

**PLEASE FAX, MAIL OR EMAIL THIS FORM BACK TO:**  
Milton Chamber of Commerce, 251 Main Street East Suite 104, Milton, ON L9T 1P1  
**FAX: 905-878-4972      EMAIL: [directory@miltonchamber.ca](mailto:directory@miltonchamber.ca)**

The information provided in this application is not information which is considered "personal information" under the Personal Information Protection and Electronic Documents Act of Canada. Notwithstanding, we do wish to advise that the information provided may be used in our Business Directory, website, advertisements of new members or any other similar membership listing we may publish in order to assist members and non-members to contact your business. We also sell to members and non-members a list of our members, which includes the name of your business, mailing address and the name of your main contact person. Should you have any concerns or questions regarding your privacy, please contact our Privacy Officer, Sandy Martin at 905-878-0581.

CHAMBER EVENT

# Sold out audience of 3 Chambers attend Lunch with Kathleen Wynne, Premier of Ontario

A relaxed Premier Wynne greeted MPPs and Chamber Staff upon arrival at RattleSnake Point Golf Club on Friday, April 17th for a sold out lunchtime speaking engagement. After introductions the Premier thanked the staff and proceeded into a private reception for the event sponsors.

The audience was made up of Chamber Members from the three host Chambers – The Milton Chamber of Commerce, The Burlington Chamber of Commerce and The Oakville Chamber of Commerce. This event marked the first time that all three Chambers had collaborated on an event. Milton Mayor Gord Krantz joined Mayor Rick Goldring, The Mayor of Burlington and Rob Burton, The Mayor of Oakville along with other officials, business and community leaders to hear the Premier speak.

The Premier talked about her commitment to improving the province’s infrastructure and pension plan. She also discussed Orange Snail, a local Milton Brewery that has been making headlines and provided the perfect

segway into a discussion on the plans to allow beer sales at grocery stores.

Throughout the speech, Premier Wynne focused on initiatives her government has taken or plans to take that will keep Ontario “on the path that it was on when we were born here or when we came here.”

Although many were hoping for an announcement on a University Campus, for the most part the audience was left with a positive impression of Ontario Premier Kathleen Wynne.



A lively buzz filled the room as audience and dignitaries shared ideas and plans.



Premier Kathleen Wynne addressed a sold out audience at RattleSnake Point Golf Club on April 17, 2015



(l-r) Oakville MPP Kevin Flynn, Burlington MPP Eleanor McMahon, Milton MPP Indira Naidoo-Harris (Milton), Kathleen Wynne, Premier of Ontario, Jean McKinnon, Chair Burlington Chamber of Commerce, Lesley Mansfield, President Milton Chamber of Commerce



## With Thanks to our Presenting Partners

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**Be informed. Be involved.**

**Golf Tournament**  
Business Purolator

Community Awards Gala

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**Chambers Group Insurance Plan** Mayor's Breakfast

**Not a Member? Join in 2015!**

For more information on joining the Milton Chamber of Commerce, please contact:  
Zain Masood, Membership Developer - zain@miltonchamber.ca | 905-878-0581



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Milton Home Hardware offers more than just products for your business. We provide comprehensive business solutions personalized to your needs. With over 60,000 items in our warehouse, and twice a week deliveries, the professional products that your business needs are always close. One stop shopping for all your supplies, with one payment at months end! We look forward to building a long lasting relationship with your company and to make our Home feel like yours.



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Maintenance****905-878-9222****385 Steeles Ave. E.****miltonhomehardware.ca**



**MILTON CHAMBER OF COMMERCE**  
SUPPORTING LOCAL BUSINESS SINCE 1888

# 26<sup>TH</sup> ANNUAL GOLF TOURNAMENT

## Tuesday, June 9, 2015

PRESENTING SPONSOR 

### 2015 GOLF TOURNAMENT SPONSORS

- |  |   |
|--|---|
| <b>CN</b> — Greens Sponsor                                 | <b>Dufferin Aggregates</b> — Cart                   |
| <b>Chudleigh's</b> — Dinner Sponsor                        | <b>Mattamy Homes</b> — Lunch Sponsor                |
| <b>Scotiabank</b> — Golf Raffle                            | <b>Roxul Inc.</b> — Specialty Ball                  |
| <b>Wallace Chevrolet Buick Cadillac Ltd.</b> — Hole-In-One | <b>Miltowne Insurance Services Inc.</b> — Scorecard |
| <b>Rogers</b> — Golf Ball                                  | <b>Bell</b> — Early Bird Prize                      |

Includes golf, power cart, lockers, BBQ lunch and dinner & sleeve of golf balls  
at Granite Ridge Golf Club, 9503 Dublin Line, Milton

Registration from 11:00 am	Lunch—11:30 am	Shotgun Start—12:45 pm	Dinner—6:30 pm
	<b>Scramble format</b>	<b>Prizes for all</b>	

\_\_\_\_\_  
Company name Contact name

\_\_\_\_\_  
Address plus postal code

\_\_\_\_\_  
Email\* Phone Fax

\*I acknowledge that by providing the above email address, I am giving the Milton Chamber of Commerce express consent to disseminate Consumer Electronic Messages regarding the Milton Chamber of Commerce.

### FULL NAME OF GOLFER(S)

1 \_\_\_\_\_ 3 \_\_\_\_\_

2 \_\_\_\_\_ 4 \_\_\_\_\_

- OPTION #1 — Specify if you want your group to play as a foursome Yes No
- OPTION #2 — Duffers Club for the 'social' golfer; separate scoring & trophy.  
Sign me/us up for the Duffers Club Yes No

**EARLY BIRD PRIZE - REGISTER BY APRIL 30TH AT 5PM TO BE ENTERED IN A DRAW FOR A SONY XPERIA Z3 SMARTPHONE FROM BELL**

### PAYMENT

\$175.00 plus hst, per golfer	\$197.75 x _____ =	<input type="text"/>
____ Tee Sponsorship	\$100.00 x _____ =	<input type="text"/>
	<b>TOTAL</b>	<input type="text"/> HST #107703464

Cheque #: \_\_\_\_\_

Card Holder: \_\_\_\_\_ Card # \_\_\_\_\_ Expiry \_\_\_\_/\_\_\_\_

EMAIL: info@miltonchamber.ca MAIL: Milton Chamber of Commerce, 251 Main Street East, Suite 104, Milton, ON L9T 1P1 FAX: 905-878-4972

NOTE: CANCELLATIONS WILL NOT BE ACCEPTED AFTER THURSDAY, JUNE 4, 2015

**REGISTER ONLINE OR SEND IN YOUR REGISTRATION FORM TODAY**





## Good for Canada, Ontario, Halton – and Milton

CN, Canadian National Railway, has been in Milton for more than 100 years. We've always believed that Milton is a great place to live, to do business, and to invest.

That's why on March 19th we were proud to announce our plans to build the Milton Logistics Hub, a world-class, advanced intermodal facility in south Milton. It will serve as an important centre for the transportation of the thousands of products we need to lead our busy lives and for your business.

Intermodal, the transportation of goods in the same container for at least two modes of delivery – rail, truck, and ship – is growing rapidly throughout North America and the world. Why? It's safe, efficient, and environmentally responsible.

- Supply additional intermodal capacity for exporters located in the southwest GTHA;
- Deliver the products and goods you need for your business here more efficiently;

The Milton Logistics Hub will bring about significant economic benefits.

**“The new hub will benefit our customers and the regional economy by improving central Canada’s access to the key transborder market as well as the Pacific and Atlantic coast trade gateways we serve, generating new supply chain efficiencies in the GTHA, and creating well-paying local jobs.”**

– Claude Mongeau, President and CEO of the Canadian National Railway

The Milton Logistics Hub will:

Facilitate logistics development in Milton and Halton Region, attracting more warehousing distribution centres (DCs) and associated employment;

- Create more than 1,000 direct and indirect jobs in Milton and Halton Region, and;
- Generate up to \$230-million in community benefits.

# TO PROTECT THE ENVIRONMENT, CN WILL:

USE SOLAR PANELS, RAINWATER CAPTURE, AND NATURAL AND LED LIGHTING

ENHANCE THE NATURAL HABITAT ON INDIAN CREEK

BUILD RAISED EARTHEN BERMES TOPPED OFF WITH NATIVE ONTARIO VEGETATION TO PROVIDE A NATURAL SOUND AND VISUAL BARRIER

CONSTRUCT A BICYCLE TRAIL FOR RESIDENTS TO ENJOY THE NATURAL ENVIRONMENT

Traffic congestion costs the Greater Toronto and Hamilton Area some \$11-billion annually (Source: CD Howe Institute). In partnership with all levels of government, the Milton Logistics Hub will help alleviate gridlock in Halton Region, through road improvements and expansion.

The people of Milton and Halton Region are committed to protecting the environment. CN shares that commitment.

By moving goods through the Milton Logistics hub, with 4 intermodal trains per day, we'll be reducing gas emissions by 9,510 tonnes annually.

Every one intermodal train removes 280 heavy long-distance trucks from our highways. We'll be handling four trains a day, taking more than 1,100 trucks a day off the road.

An independent traffic study will be conducted as part of an environmental review of the project.

However, a preliminary analysis has determined that truck activity related to the Hub will increase overall vehicular traffic on Milton roads by less than five percent.

We'll build our facility with the absolute best in environmental technology.

CN actively supports important community events and causes. For example, we recently donated \$300,000 to the Milton District Hospital Expansion Project.

In education, CN is partnering with Wilfrid Laurier University. The relationship includes a Co-Op program for summer students at the Milton Logistics Hub, and an annual Supply Chain Management conference – to be held in Milton – that will bring together experts from around the world to share best practices.

As we develop the Milton Logistics Hub, we'll ensure that we fully consider the interests of our community.

We want to hear from you. Your views and insights are invaluable.

We invite you to join us at the CN Information Centre, located at 61 James Snow Parkway, Suite 202, in Milton. You're also invited to visit our website, [www.cnmilton.ca](http://www.cnmilton.ca), email us at [milton@cn.ca](mailto:milton@cn.ca), or call us at 1.800.216.9466.