

Milton Chamber Presents 2022 Scholarships



SEE PAGE 8 FOR MORE DETAILS

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Business News

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> Telephone: 905.878.0581 Facsimile: 905.878.4972

info@miltonchamber.ca www.miltonchamber.ca

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CHAIR'S REPORT

With summer vacations just about wrapped up, now is a great time to refocus on growing your business. It's time to use that renewed energy to promote, network, learn and leverage through your membership with the Milton Chamber of Commerce (MCC).

NETWORKING OPPORTUNITIES

Take advantage of member networking opportunities that will help you expand your business. Attend a beneficial speaker breakfasts, webinars, and other events. Your membership will provide exposure for your business, let your membership pay for itself! We encourage you to attend any or all these events:

- Business After Hours
- Milton Young Professionals Learning Series, presented by Gordon Food Service
- Live at Lunch Webinars
- Special Events including the Sports Celebrity Dinner & Auction, Community Awards, Annual Golf Tournament, Incredible Race and Small Business Week.

SOCIAL NETWORKING

We actively engage with our members on all our social platforms. Share your business' story, tag the MCC and we will share with our followers.

ADVOCACY

The Chamber ensures the interests of local businesses are in the forefront of municipal, provincial, and federal government decision-making. A key objective of the Milton Chamber of Commerce is to be an advocate for Milton business. The Chamber works on your behalf. Our alliances with other Chambers and Boards of Trade, including the Ontario and Canadian Chambers, provide us with information and access to all levels of government. We carry the collective and individual views of Chamber members to all levels of government to ensure that your voice is heard. Currently, we are working with Chambers throughout Ontario to review the 64 policy resolutions being debated at the upcoming Canadian Chamber convention.

STAY INFORMED

Chamber members regular communication through the weekly eNews. Milton Chamber weekly eNews an email series designed to give you a weekly snapshot of the Milton Chamber



John Lobraico

of Commerce. This member only correspondence contains information and updates on all areas of the Chamber including upcoming events, member updates, and articles pertaining to you and your business as well as updates from different levels of government.

GAIN EXPOSURE

Members are entitled to discounted rates for our publications and events. We also offer many other ways to expose your business in Milton including online advertising, Directory advertising and event sponsorships, this is a great way to increase your company's local profile.

MEMBER AFFINITY PROGRAMS

The Milton Chamber is pleased to offer members discounted plans to assist with the responsibilities of operating a business. The Chamber has identified and continues to search out new and exciting promotional opportunities for members. Take advantage of the Chambers of Commerce Group Insurance Plan, the Chamber's ESSO Fleet Program, payment solutions through Elavon, the Grand & Toy Discounted program and the Purolator Discounted Shipping Program. For more information about our affinity programs see page 9 in this newsletter.

GIVE BACK TO YOUR COMMUNITY

The MCC brings local businesses together to establish programs, committees and task forces that improve help improve the way you do business including, but not limited to, the HR Roundtable and the Halton Peel Supply Chain Council.

We encourage you to take advantage of your Milton Chamber membership and become a more active member of the business community. It will promote personal growth, facilitate learning from other businesses and it will increase the visibility of your business. Contact our Membership Coordinator Sam Kassam-Macfie at 905-878-0581 ext.102 or sam@miltonchamber.ca to see how you can become more involved.

Upcoming events

To register for any of the following Chamber events please visit www.miltonchamber.ca.

MILTON FARMERS' MARKET

OPERATED BY THE MILTON CHAMBER OF COMMERCE

Saturday mornings until October 8

8:00 AM - 12:00 Noon

Milton Fairgrounds, 136 Robert St.

miltonfarmersmarket.ca | Twitter: @MarketMilton

Facebook: @FarmersMarketMilton | Instagram:@FarmersMarketMilton

SEPTEMBER BUSINESS AFTER HOURS & MILTON YOUNG PROFESSIONALS

Tuesday, September 27 4:30 PM - 6:30 PM

Marquee Steakhouse

204 Main St. E.

Free for Chamber Members

Non-Members can register by emailing sam@miltonchamber.ca.

COMMUNITY AWARDS CELEBRATION

Thursday, September 29

5:00 PM

Granite Ridge Golf Club Tickets: \$110 +HST

MILTON YOUNG PROFESSIONALS LEARNING SERIES

PRESENTED BY GORDON FOOD SERVICE

Wednesday, October 12

4:30 PM - 6:30 PM

Presenter: Tyjondah Kerr, Equity, Diversity and Inclusion, People and Culture, OLG

Location TBD

Free for Chamber Members

Non-Members can register by emailing sam@miltonchamber.ca.

Host a Business After Hours

WANT TO GROW YOUR BUSINESS AND GET NEW CUSTOMERS IN THE DOOR? HOSTING AN EVENT AT YOUR LOCATION CAN BE A GREAT WAY TO INCREASE YOUR EXPOSURE TO POTENTIAL CUSTOMERS AND SHOW WHAT YOUR BUSINESS OFFERS.

Business After Hours (BAH) is a monthly, casual evening networking event hosted by a Milton Chamber member. The BAH event series takes place on the fourth Tuesday of each month (excluding June and December) from 5:00 pm - 7:00 pm. If you're a Milton Chamber member you can be a venue host or co-host for a Business After Hours.

Hosting a BAH is an excellent way to establish bonds and promote your business to fellow Milton Chamber members. Your reception will be promoted on our website and through our e-blasts (which are sent to our members that have opted to receive them).

As a BAH host, we suggest that you provide complimentary appetizers for the reception and a complimentary wine and beer, as well as non-alcoholic choices.

Take advantage of the opportunity to meet your chamber colleagues and network with other members of Milton's business community.

If you are interested in hosting a Business After Hours event please contact Sam at sam@miltonchamber.ca or 905-878-0581.

All requests to host a Business After Hours event must be approved by the Business After Hours Committee.





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PRESIDENT & CEO'S REPORT

It seems crazy that September is already here and the summertime is coming to a close. The Milton Chamber of Commerce is fortunate each summer to have incredible students working with us. This year was certainly no exception with Jana Alborno, Meredith Greaves, and Ginny Matheson helping out on various Chamber projects.

Jana was with us full time last summer and returned part-time this season while also taking classes at Waterloo, where she continues her Bachelor of Accounting and Financial Management, Honours Coop. Jana worked tirelessly on updating our business database. This is no small task given the Chamber maintains the most comprehensive list of member and non-member businesses in Milton. This information helps the Chamber in our day-to-day operations, as well as being foundational for our annual published business directory for Miltonians. Our on-line directory is also updated but only highlights Chamber members. Jana also assisted with accounting projects.

Meredith has been instrumental in helping with our special initiatives including the Incredible Race, golf tournament, scholarships, and the upcoming Community Awards Celebration. She also helped Jana with database updates. Meredith graduated this year from Laurier with a B.A, Major in Political Science. She has now returned for her Master of Public Policy at Laurier. Since Chambers spend the summer reviewing policies to be debated at the Canadian Chamber convention, Meredith's education was invaluable as she helped the Ontario Caucus Advisory Council.



Scott McCammon, ACE, CCE

Ginny may be well known to many Miltonians. She can be seen every Saturday running the Market, making sure vendors are set up properly, and ensuring our customers have a safe and fruitful (no pun) Market experience. This is her second year as our Milton Farmers' Market Coordinator. That means Ginny has not only helped us through the challenges of COVID protocols, she has also helped coordinate our co-existence with other events as the Fairgrounds restarted some pandemic postponed events, such as the Strawberry Fair, Ribfest, and Horse Barrel Racing Championships. Ginny is finishing her degree Food and Agriculture Economics at the University of Guelph. She continues to help run the Market until closing weekend on Thanksgiving weekend.

Sincere thanks to MP Adam van Koeverden for assisting with Canada Summer Jobs funding.

NEW CHAMBER EMPLOYEE

On September 12th, we welcome our new full-time staffer, Meghan Greaves. She has been at Landscape Ontario for the past 5 years in Membership Services and events. At the Chamber, Meghan will work on our events, committee management, HR Roundtable, and membership engagement. We welcome Meghan to our Chamber team.



Community Award Recipients Announced

The Milton Chamber of Commerce is pleased to announce the recipients for the 2021 Community Awards. All recipients will be honoured at the Community Awards Gala on Thursday, September 29 at Granite Ridge Golf Club. Tickets are now on sale and can be purchased by clicking here. The 2021 recipients and nominees are as follows:

LIFETIME ACHIEVEMENT

Ries Boers

CITIZEN OF THE YEAR

Zainab Azim

JOYCE HAGEVIK VOLUNTEER OF THE YEAR

Rob Hewlett

BUSINESS OF THE YEAR - Large Business (26+ Employees)

Presented by the Milton Chamber of Commerce in partnership with CN Milton Ford Lincoln Inc.

BUSINESS OF THE YEAR – Medium Business (11-25 Employees)

Presented by the Milton Chamber of Commerce in partnership with CN Life Yoga Studio

BUSINESS OF THE YEAR – Small Business (1-10 Employees)

Presented by the Milton Chamber of Commerce in partnership with CN Muslim Advisory Council of Canada

NOT-FOR-PROFIT OF THE YEAR

Presented by the Milton Chamber of Commerce in partnership with Bell Milton Community Resource Centre

FRANCHISEE OF THE YEAR

Blow Blo Dry Bar

BUSINESS PERSON OF THE YEAR

Presented by the Milton Chamber of Commerce in partnership with Cogeco Nick Mocan, Crozier Consulting Engineers

ENTREPRENEUR OF THE YEAR

Andrea DiMaso, Oh Look, Fabric!

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Welcome new members

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MILTON COMMUNITY RESOURCE **CENTRE**

410 Bronte St South Milton, ON L9T oH8 Contact: Tina Bulicek 905-876-1244 ext. 104

mcrc.on.ca

Milton Community Resource Centre (MCRC) is a not-for-profit, multi-service organization that provides services to children and families of Milton and the surrounding communities.

MILTON DENTAL HUB

420 Bronte St. S. Unit #103 Milton, ON LoT oHo

Contact: Ramez Shaker 647-685-3104

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Renewing members

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(BDC)

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Desjardin Insurance - MacRae/Cutaia

Done Right Roofing and Sheet Metal

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Elements Casino Mohawk

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Halton/Wellington

Evergreen Crematorium

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Gen Three Ltd.

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September/October 2022

Halton Learning Foundation

Handymen Enterprises

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Hunt Chrysler Fiat

IG Wealth Management - Liane LaBarbara

Laurier Dental

Madator Eyeworks

Metallurgical Sensors Inc.

Mi-Box Mobile Storage

Milton Blinds

Milton Community Resource Centre

Milton Denture Clinic

Milton Evergreen Cemetary

Milton Hydro Distribution

Milton Transitional Housing Corp.

Moffatt Scrap Iron & Metal Inc.

MPP Parm Gill

New Leaf Psychology Centre

New Life Church

ONE for Freight

Orange Snail Brewers

Parker Hannifin Canada

PEAK Investment Services Inc -

John Barrett

Philthy Philly's Milton

Primus Printing & Promotions

RDC Networks

Rite Gait Orthotics

Robert W Lawrence Investments Inc.

Royal LePage Real Estate Services Ltd.

Spokes N' Slopes

Storage Solutions

Stride

Strutt Armstrong CPA Professional Corp.

Techno Metal Post Hamilton -

Durham Inc.

Tiffany J Stewart, CPA

ULINE

United Way Halton & Hamilton

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Wilcox Ground Services

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GOGOON FOOD SERVICE
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Milton Chamber Presents 2022 Scholarships

On August 13 the Milton Chamber presented \$1000 scholarships to deserving Milton students entering post-secondary.

The Milton Chamber Scholarship Fund is supported in part by the proceeds from the Milton Farmers' Market Scholarship Café, in partnership with Troy's Diner. To increase awareness of this fundraising effort, the Milton Chamber of Commerce hosted the 2022 Scholarship Presentation Ceremony at the Milton Farmers' Market.

The 2022 Scholarship recipients are:

- Karolina Sustrova Bishop Reding Catholic Secondary School
- Akanksha Sharma Bishop Reding Catholic Secondary School
- Julia Dolson Milton District High School
- Mimi Paquette

 Craig Kielburger Secondary School
- Georgia Ellett– Craig Kielburger Secondary School
- Mya Campanelli Apprentice
- Isobel Williams Child of a Member – Springridge Farm



Since 1990, the Milton Chamber of Commerce has offered \$1,000 scholarships to students attending their first year of post-secondary education; one for a student from each Milton high school including E.C. Drury for the Deaf, one for a high school student registered in an Ontario Youth Apprenticeship Program and one for a child of a Chamber member.

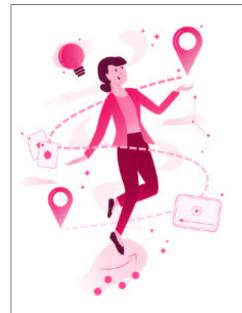
To learn more about the Milton Chamber of Commerce Scholarship Fund please visit miltonchamber.ca/scholarships.

President & CEO Receives Queen's Platinum Jubilee Pin



On August 13 at the Milton Farmers' Market, MP Adam van Koeverden surprised Milton Chamber of Commerce President & CEO Scott McCammon with a Queen's Platinum Jubilee Pin at the Scholarship Ceremony. This honour recognizes exceptional service and dedication to the Milton community.

Congratulations Scott, well deserved!



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LEARNING THAT POWERS RESULTS

Learn More About The Milton Chamber Affinity Programs

The Milton Chamber of Commerce is pleased to offer members discounted plans to assist with the responsibilities of operating a business.

For more information on The Milton Chamber of Commerce discount plans or Chamber membership please contact Sam Kassam-Macfie at 905-878-0581 or sam@miltonchamber.ca.

CHAMBERS GROUP INSURANCE PLAN

As a member of the Milton Chamber of Commerce you are eligible to participate in the Chamber's affordable National Group Insurance Plan. Whether you're a solo entrepreneur, home-based business or part of a larger firm, benefits are a very important part of your financial security. The Chambers Plan lays a solid foundation for that security, based on a benefit program designed specifically for you and your company.

The plan offers a comprehensive employee benefits program, including:

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- · Business Overhead

- Dependents Life Insurance
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 Learn more about the Chamber Group

Insurance Plan

ESSO BUSINESS CARD PROGRAM

A fuel discount (\$0.035 per litre) is offered to members at all Canadian ESSO-branded service stations. The Esso Business Card Program gives you exceptional fuel savings, powerful yet easy-to-use fuel management tools. Plus Milton Chamber of Commerce members receive 3.5 cents per litre discount regardless of volume. Learn more about the Esso Business Card Program.

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payments, we can help you find the right tool so you can focus on running your business. Ready to take advantage of your members-only discounted pricing? Click here.

GRAND & TOY DISCOUNT PROGRAM

Grand & Toy provides real value to Chamber of Commerce members Canada wide. With the Chamber's purchasing power, members save on average up to 25% off competitor pricing, have access to fantastic paper prices, and receive preferred pricing on select categories including office supplies, coffee and tech accessories. Sign up for an account at grandandtoy.com/chambersignup.

PUROLATOR DISCOUNTED SHIPPING PROGRAM

Members of the MCC can now take advantage of preferential pricing through a volume discount program with Purolator, Canada's leading freight and parcel solutions provider. Purolator offers your members discounts starting at 25% on Purolator Express® and Purolator Ground® suite of services. Sign up today and save with Purolator!



The following companies have generously supported the events of the Milton Chamber of Commerce.

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VOLUNTEER APPRECIATION RECEPTION

IN



Community Living North Halton and Tim Hortons are teaming up

For the first time ever, CLNH has the opportunity to participate in the Smile Cookie Campaign! For more than 25 years, Tim Hortons restaurants have raised over \$75 Million for charitable organizations. This year, from September 19th – 25th, 100% of your Smile Cookie purchases

will go toward Community Living North Halton when you purchase cookies in Milton. All money raised from this event will go toward our Project SEARCH program which focuses on job training high school students in the North Halton area.



Flexibility has its Benefits

Management didn't want it. The job function wasn't a match. Technology needed to support it, unavailable. And productivity would suffer, without a doubt. Put a big red X through flexible working arrangements and file it in the round bin.

Yet less than two years after the Conference Board of Canada survey found the previously mentioned roadblocks to flexible working options, we're all doing it, all the time.

Even before the pandemic, a study by Regus, a global flexible working space firm, revealed that flexible office spaces and coworking locations outside traditional urban centres could contribute billions of dollars to the Canadian economy and improve employee health and wellbeing.

"This study reveals a shift in jobs and capital-growth moving outside of city centres, where it has been focused for the last few decades, into suburban locations," said Steve Lucas, managing director of Development Economics and the study's author, in a press release. "This can benefit businesses and people, from improving productivity and innovation to reducing commuting time, which leads to improved health and well-being."

The shift to smaller urban locations also opens up opportunities to those who may not be able to travel, like people with disabilities or those with child- or eldercare responsibilities, or to talent that might otherwise remain unavailable.

Beyond the economic and well-being benefits to flexible or co-working locations, there's a demand from employees for these working conditions. When surveyed online by FlexJobs, some respondents said they'd consider a reduction in pay or vacation time in exchange for more job flexibility.

Indeed, respondents chose job flexibility as a contributor to their quality of life, eliciting a response of positive impact for over half of those surveyed, improving health for three-quarters, and to lowering stress levels in 86 per cent of those polled.

As well, the work flexibility poll had 79 per cent of employees respond that the option would make them more loyal to their employer, and almost three-quarters said it would improve their relationship with coworkers.

"Employees value flexibility when it comes to when and where they work for a variety of reasons, and demand for flexible work arrangements is likely to increase as the Canadian population ages," said Allison Cowan, director of total rewards and compensation research at the Conference Board of Canada, in a press release with the 2018 survey results.

Happier, healthier employees equal less absenteeism, decreased need for drugs and other medical services, which ultimately translates into reduced benefits plan claims. Less health and dental claims results in lower insurance premiums for employers, thus more profit.

As everyone continues to work from home due to the current circumstances, a new flexible work option is emerging: a reduced four-day work week.

"What [the pandemic] has shown organizations is that people can work in different work situations," said University of Saskatchewan assistant professor of organizational behaviour Erica Carleton.
"They'll get their work done. You don't need your boss sitting on top of you to finish your work."

Time will tell if the renewed interest in the reduced work week will actually turn it into reality. It's not a one-size-fits-all option for businesses, and not an option at all for service-based companies. However,



early results from businesses testing the new format indicate that staff seem happier, more productive, and took fewer days off.

If nothing else, the pandemic is changing our way of thinking, proving employees can work away from the office and that the once seemingly insurmountable obstacles preventing the shift away from the office is doable—and in many cases profitable to the community. It's likely that as we transition back into existing or new co-working locations, job flexibility will remain.

Look for next month's blog where we'll investigate employee wellbeing during and post-pandemic. What will the new preferred work style be for staff as they emerge from months of isolation? How can employers support them to ensure the profitably of their businesses?

As always, we're here for you now and in the long run. Stay in touch with us to ensure know about any potential updates from your carrier. We're always available to discuss benefits solutions for your small business. Stay safe, well, and flexible!

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September/October 2022

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Don't Forget, You're Here Forever (or not) ARTICLE BY RISHI BANDHU, BANDHU LAW PROFESSIONAL CORPORATION

When you hire an employee in Ontario with no talk of a set end date, the presumption is that the relationship will continue more or less forever. Of course this is not by any means a practical expectation. Employers change, businesses expand or sell or close, and changing business needs may mean the natural elimination of some positions.

Similarly, while employees of previous generations may have worked for one employer their entire career, that is rarely still the case. Younger employees are often seeking out better or more lucrative opportunities, even if they simply maintain an ear to the ground. Unfortunately, sometimes an employee's performance is not satisfactory, which can lead to the termination of their employment.

If nothing lasts forever, then what does that mean for employment contracts? Here's a simple guide at some of the options available for employers and employees:

Indefinite-Term Contracts

When you issue an incoming employee an employment contract, the end of that relationship may be the furthest thing from your mind. The end should always be a consideration if your contract includes some sort of termination clause, but even though you may include one you still look forward to a long and prosperous relationship with that employee.

These contracts are effectively for an indefinite term in that they have no set

end date. If all goes well, that employee may continue working for the company until their last working day, and this was of course common in previous generations. While that sort of longevity is rare today, these contracts still suggest that there is no end to the relationship in sight.

For employers, this effectively means that if you choose to end the relationship for practically any reason, it can be considered wrongful dismissal. The employee signed that agreement presumably expecting to work with you forever, and now that they are not, you have presumably pulled the proverbial rug out from under them. As the law would have it, you have effectively shattered their dreams of working for you until they are no longer capable.

Without a well-structured termination clause, the law by default is that if you let go of an indefinite-term employee then you are obligated to provide them with reasonable notice of termination. In plain language, you'll be required to continue paying them until they can reasonably find comparable work given their age, seniority, years of experience, and the current job market. This can be a steep obligation, with some cases involving long-serving senior employees seeing a payout of 24 months' pay or greater.

Thankfully the simplest answer comes in the form of that termination clause. A termination clause is meant to restrict what

an employee is owed on termination of their employment. An employer can elect to pay the minimum legal standards (as determined by the Employment Standards Act or Canada Labour Code), or a slightly greater amount that satisfies the employer's obligations without breaking their bank. The requirements for these clauses changes frequently with the law though, and so employment contracts should always be drafted by or reviewed with a lawyer before the parties sign.

Fixed-Term Contracts

The alternative to having an indefiniteterm contract in place is a fixed-term contract. Here, the employer says up front that the employee will only be working until a set date, whether that is 3 months, 6 months, or even a few years.

Click here to read the entire article.

Rishi Bandhu practices labour and employment law out of Oakville, Ontario. Rishi is a 1998 graduate of high distinction from the University of Toronto, Trinity College; he received his LLB from Osgoode Hall in 2003. He was called to the Ontario Bar in 2004.



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Hawkins Animal Hospital

FEATURED RENEWING MEMBER

Hawkins Animal Hospital opened in its original location in Milton in October 1998. However, in June this year, we moved to 95 Main Street East, Milton, a wonderful Downtown location. We are a fully equipped and progressive medical and surgical facility, with very friendly, knowledgeable and experienced staff members.

Our Veterinarians believe in the importance preventative medicine, Client Education, and our services include Board Certified Specialists, Dental Care and Surgery, Diagnostic Laboratory, Immunization,

Nutritional Counselling, Radiology, Surgical Care, Specialty Pet Foods, Ultrasonography, Veterinary Medical Care, Wellness Programs, Microchipping, Behavioral Advice and much more. We also offer a Pet Health Checker and Pet Health Library on our website at hawkinsanimalhospital.com which clients tell us has proved both informative and helpful.

We have recently implemented PetDesk software, which allows us to better communicate with our Clients. We can offer comfortable and spacious conditions and are also able to offer ample car parking to the rear of the premises, and adjacent to the building in the municipal car park. Dr Hawkins and her Staff look forward to welcoming clients, old and new, to our new



Pumpkins After Dark

FEATURED NEW MEMBER



Pumpkins After Dark is Canada's largest, award-winning outdoor Halloween event where jack-o-lanterns come alive at night! Enjoy a scenic 1 km walking path featuring thousands of hand-carved jack-o-lanterns, pumpkin sculptures, live carving demonstrations, costumed actors, fun food

and more!

Located at scenic Country Heritage Park, Pumpkins After Dark is fun for all ages. The event runs

from September 23 to October 30, 2022. Now in its 4th year and with 4 locations across Canada, tickets will sell out again. All tickets must be pre-purchased online. Don't miss out! Book your tickets today! www.pumpkinsafterdark.com For groups of 10 or more, contact info@pumpkinsafterdark.com to receive a discount.

This year's sculptures include a largerthan-life carnival scene with haunted merrygo-round, classic horror monsters and scenes from pop culture. Plus, you will walk into the nest of a 10 foot tall spider!

This year's live carving demonstrations will feature Kara, the "Pumpkin Queen of Cambridge".

A portion of this year's proceeds will go to Joseph Brant Hospital, Starlight Children's Foundation and Country Heritage Park.

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